SALES MANAGEMENT INFORMATION SYSTEM

FOR

NIYORA HOLDINGS

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MANAGEMENT INFORMATION SYSTEM UNIT

FACULTY OF MANAGEMENT AND COMMERCE

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ABSTRACT

The objective of this project is to develop a web base Sales Management Information System for Niyora Holdings.

Using this Sales Management Information System the company can develop motivation of the employees, because the system is user friendly and also it is a very accretive system, more than the now existing system. And also using web base systems users can be run the system any ware in a local host. And also it will helpful for using branches of the company.

The system basically includes sales invoice management and also taking sales details report. Using this system company can save suppliers, dealers and item information and also sales orders information. It can take printout of the sales invoice to send to dealer with the purchase order of them. And also company can manage their sale by taking report, because it can take monthly dilly sales invoice report and also report of the each and every sales representatives daily, weekly, monthly sales invoice value. This Sales Management Information System is helpful for managing sale team and sales department of the company.

The web base Sales Management Information System operating for simplicity and inner connectedness, which emphasize on information sharing, inter-operability and user centered design.

This project therefore including the programming of main function focus on the user interface development of Microsoft Dreamweaver technology with using php as a development language.

In conclusion the project succeeded both in target of achieving objective of founding a user friendly portal for mainstream web users and giving an enhancement in maintainability and expandability aspect.